

## WIMBUSH INDIVIDUAL CONTRIBUTOR ABILITY TEST RESULTS

RESULTS FOR: **Good Project Manager**

Date: 2/5/2013

Contact Person: Fletcher Wimbush

Position: PROJECT MANAGER

Researcher's Comments: Please feel welcome to call me with any questions. 719-637-8495

Very Good with People and Excellent Logic.

My comments will be included in the Aptitude test results.

Minutes to do the test:

50

**Because it took between 45 and 54 minutes, the overall results were reduced by 8%.**

Position Benchmarks:

AVERAGE SUPERVISOR APPLICANT

DEFINITION:

PROJECT MANAGER: Project managers are usually responsible for planning, executing, and closing a project. S/he will know how to handle and work with people effectively and be bright.

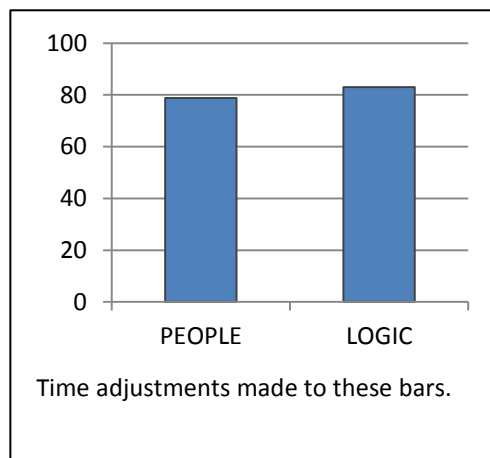
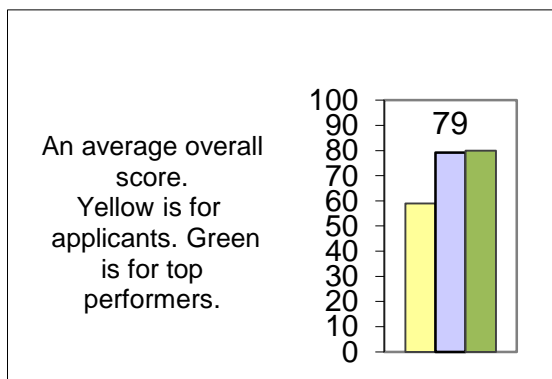
TESTING PROFILE:

Project Managers should get overall scores on this assessment around the 75 level. Higher level executives and managers will get even better scores.

Honesty: **100**

Attitude: **28**

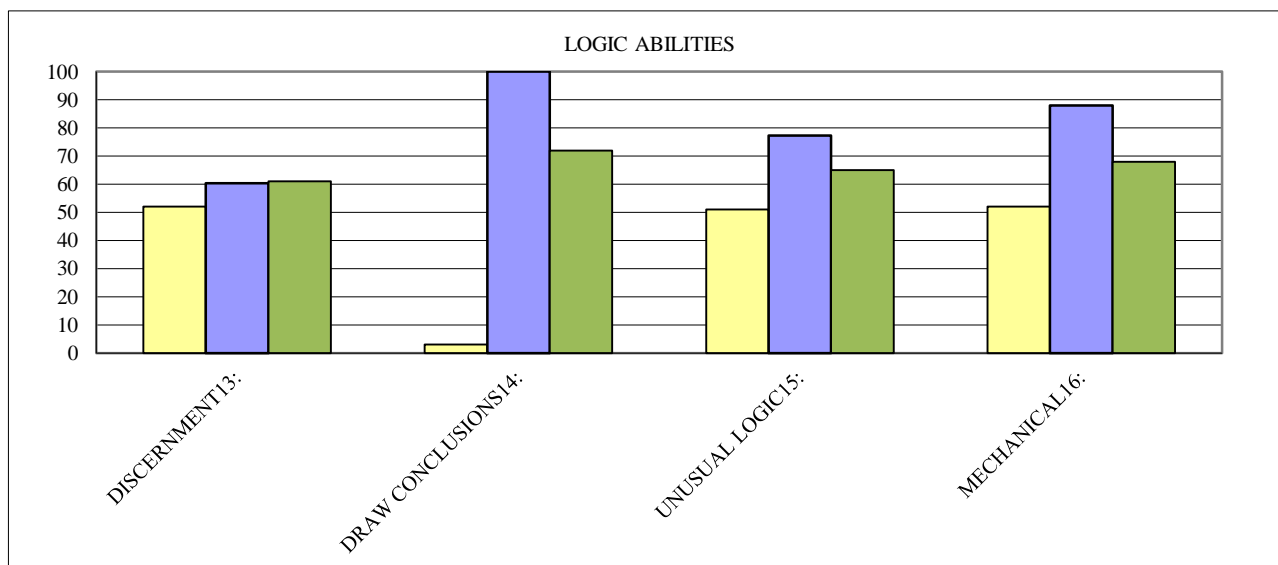
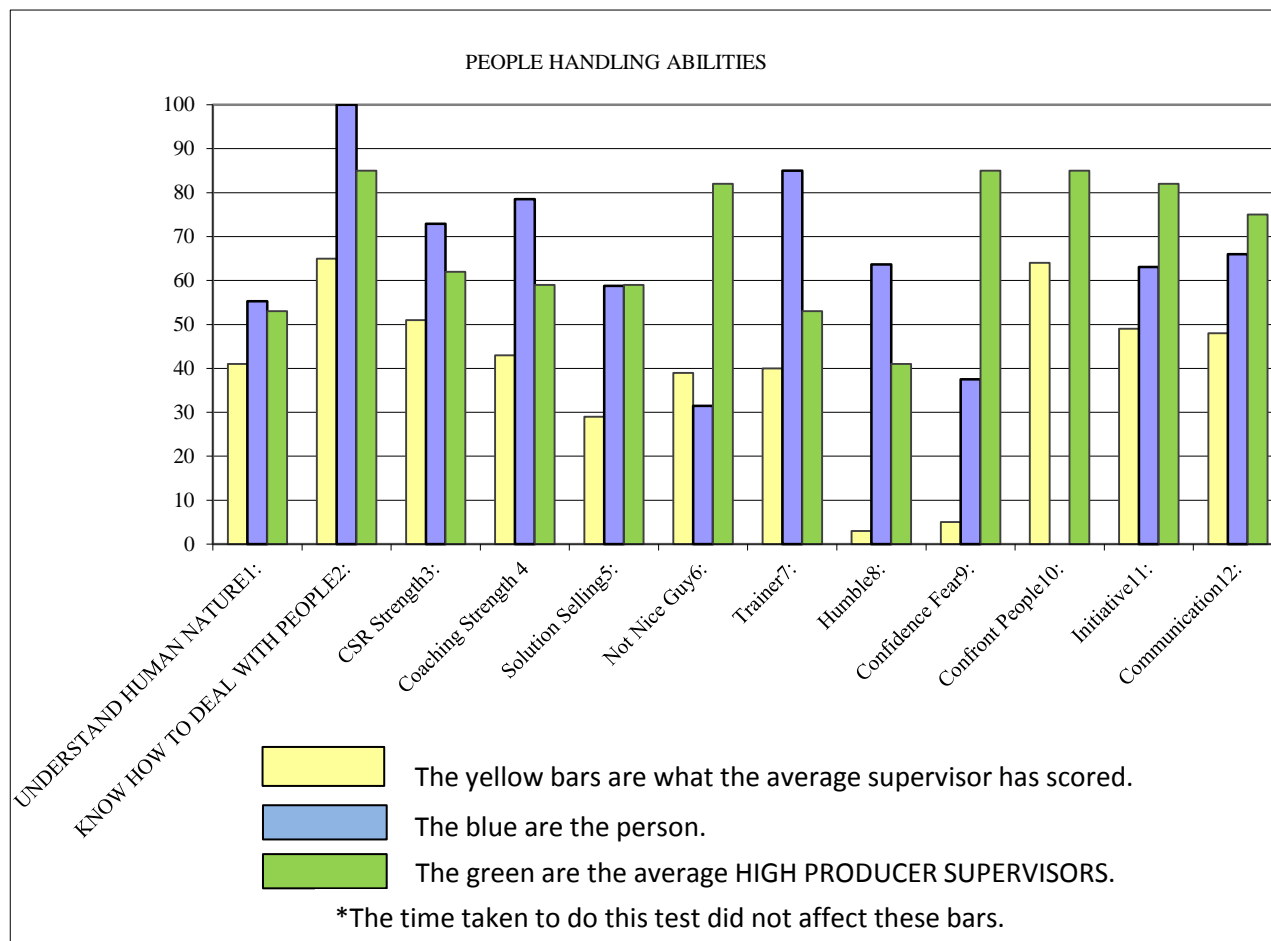
### IC ABILITY CHARTS



PEOPLE and LOGIC Percentage with time adjustments:

**79**

## PEOPLE AND LOGIC CHARTS



## IC ABILITY People Traits and Descriptions

### PEOPLE PERSON/LOGICAL PERSON BALANCE:

This person is balanced between people handling and analytical problem solving.

### UNDERSTANDING HUMAN NATURE:

Understanding how people will behave, or are, in given situations is very good.

### KNOWING HOW TO DEAL WITH PEOPLE:

Knowing how to deal with people in given situations is excellent.

### CSR (CUSTOMER SERVICE REPRESENTATIVE) STRENGTH:

An OK savvy of being CSR humble, excellent CSR communication but good CSR listening.

### COACHING STRENGTH:

An excellent savvy of a realistic approach and coach listening but borderline coaching motivation.

SUB COACHING-A realistic approach.

An excellent understanding of interactive coaching but very poor reading people signs.

### SOLUTION SELLING:

An excellent understanding of speaking up and questioning but good sol. sell. listening.

### NOT A NICE GUY:

A very poor understanding of not being nice about confronting people and confronting reality.

### TRAINER:

An excellent understanding of the value of interactive training but borderline observing comprehension.

### HUMBLE:

May be modest, open to learn new things, admit mistakes and has an OK idea of one's limitations.

### CONFIDENCE FEAR:

This person has a very poor understanding how fear can affect personal confidence.

### CONFRONT PEOPLE:

This person has a very poor understanding of the need to confront people at times.

### INITIATIVE:

This person mostly believes in using initiative.

### COMMUNICATION:

This person has an excellent idea of what it takes to efficiently get an idea over to another.

## IC ABILITY Logic Traits and Descriptions

### DISCERNMENT:

This person is OK at seeing the subtle differences between one thing and a similar group of things.

### DRAW CONCLUSIONS (Only 2 questions to this trait.):

This person is Excellent at being able to deduct one piece of information from another group of information.

### UNUSUAL LOGIC:

This person has an excellent ability to step outside the box and see simple solutions to logic problems.

### MECHANICAL PROBLEMS:

This person is excellent at being able to solve mechanical problems.