

WIMBUSH INDIVIDUAL CONTRIBUTOR ABILITY TEST RESULTS

RESULTS FOR: **Good Restaurant Manager**

Date: 6/17/2013

Contact Person Fletcher Wimbush

Position: RESTAURANT MANAGER

Researcher's Comments: Please feel welcome to call me with any questions. 719-637-8495

Very Good with People and Good Logic.

My comments will be included in the Aptitude test results.

Minutes to do the test:

45

Because it took less than 45 and more than 27 minutes, the overall results were not affected.

Position Benchmarks:

RESTAURANT MANAGER

DEFINITION:

A RESTAURANT MANAGER is a type of manager who may have many people reporting to them or be responsible for the day to day operation of a restaurant

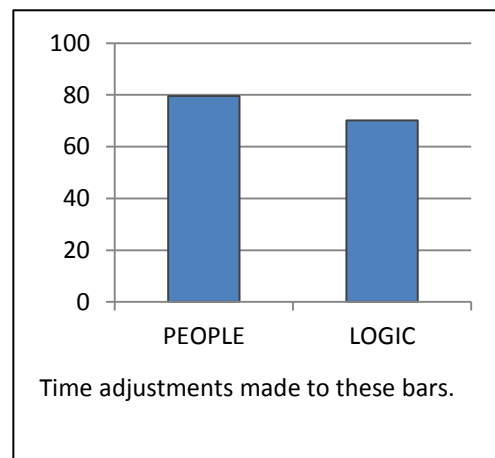
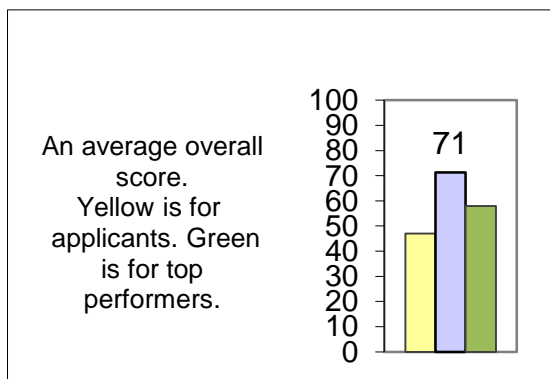
TESTING PROFILE:

A RESTAURANT MANAGER Should do well working with people, confronting others, and be smart.

Honesty: **100**

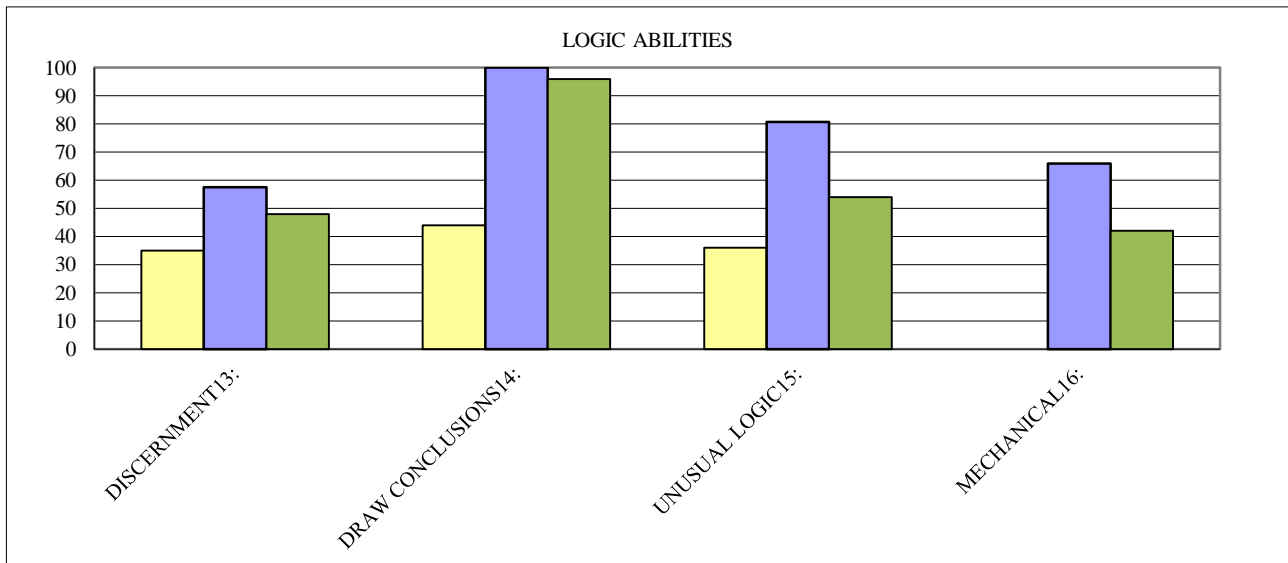
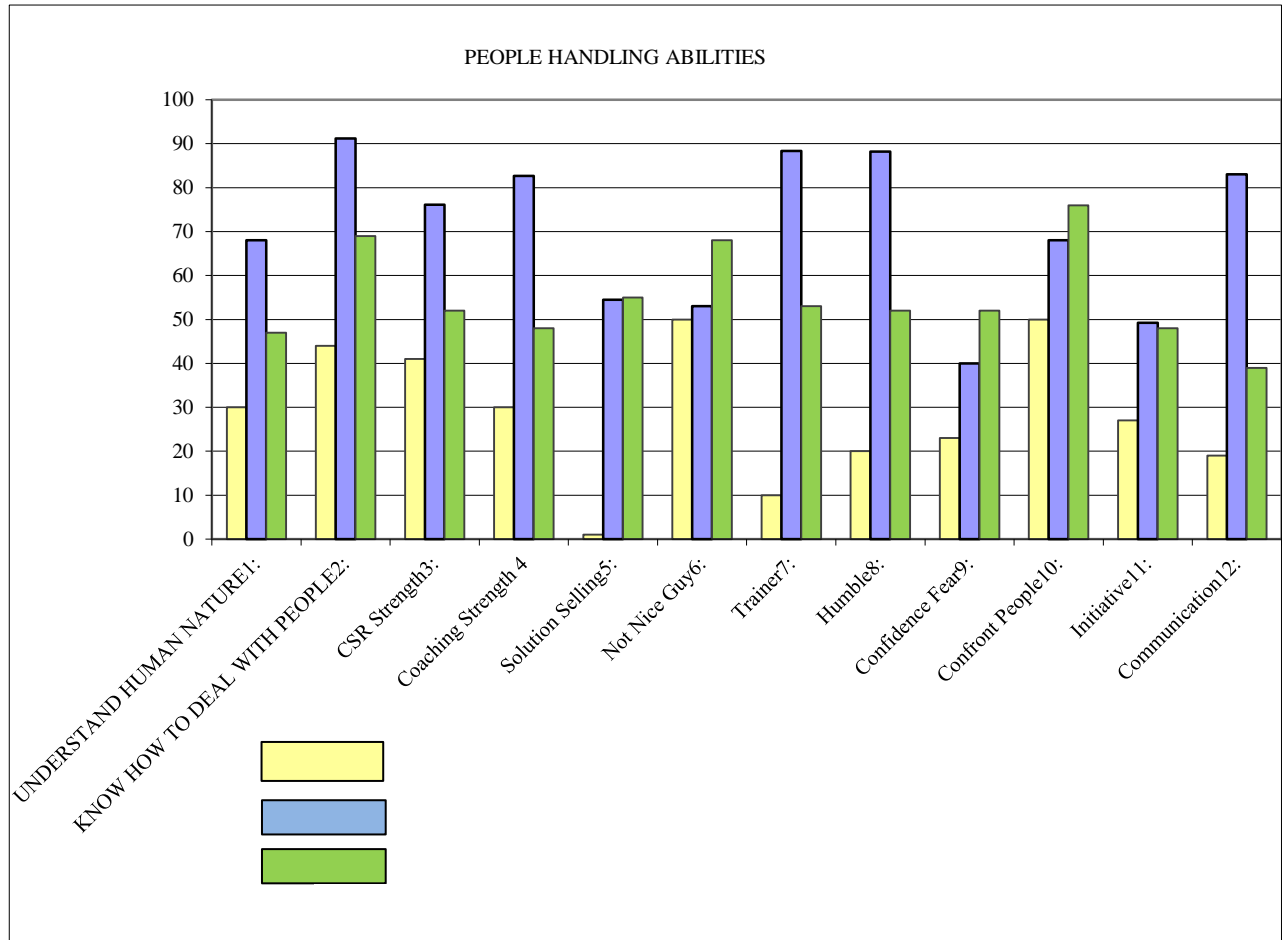
Attitude: **64**

IC ABILITY CHARTS



PEOPLE and LOGIC Percentage with time adjustments: **71**

PEOPLE AND LOGIC CHARTS



* TIME TAKEN TO DO THIS TEST DID AFFECT THESE BLUE BARS.

IC ABILITY People Traits and Descriptions

PEOPLE PERSON/LOGICAL PERSON BALANCE:

This person is better suited to people handling positions than doing analytical problem solving.

UNDERSTANDING HUMAN NATURE:

Understanding how people will behave, or are, in given situations is excellent.

KNOWING HOW TO DEAL WITH PEOPLE:

Knowing how to deal with people in given situations is excellent.

CSR (CUSTOMER SERVICE REPRESENTATIVE) STRENGTH:

An excellent savvy of being CSR humble but good CSR communication and CSR listening.

COACHING STRENGTH:

An OK savvy of a realistic approach, excellent coaching motivation but good coach listening.

SUB COACHING-A realistic approach.

A good understanding of interactive coaching and OK reading people signs.

SOLUTION SELLING:

A good understanding of speaking up, excellent questioning but very poor sol. sell. listening.

NOT A NICE GUY:

An excellent understanding of not being nice about confronting people but OK confronting reality.

TRAINER:

An excellent understanding of the value of interactive training and observing comprehension.

HUMBLE:

This person is very modest, willing to admit mistakes and has a competent idea of one's limitations.

CONFIDENCE FEAR:

This person has a very poor understanding how fear can affect personal confidence.

CONFRONT PEOPLE:

This person has a very good understanding of the need to confront people at times.

INITIATIVE:

This person has an OK belief in using initiative.

COMMUNICATION:

This person has an excellent idea of what it takes to efficiently get an idea over to another.

IC ABILITY Logic Traits and Descriptions

DISCERNMENT:

This person is OK at seeing the subtle differences between one thing and a similar group of things.

DRAW CONCLUSIONS (Only 2 questions to this trait.):

This person is Excellent at being able to deduct one piece of information from another group of information.

UNUSUAL LOGIC:

This person has an excellent ability to step outside the box and see simple solutions to logic problems.

MECHANICAL PROBLEMS:

This person is good at being able to solve mechanical problems accurately.